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SALES EXECUTIVE – MANILA

Description

Handling sales related tasks including but not limited to selling, promoting and marketing of ERP software

Responsibilities

- Sell SAP Business One Licenses and Services to new customers.
- Work with customers to understand their requirements and recommend proper business solution.
- Work to find new sales leads through telemarketing, networking, client referrals, associations, etc.
- Deliver the sales quota given by the Sales Director.

Qualifications

- Educational Background:
 - * Graduate of Business Administration/ Marketing/ Accounting or equivalent.
- At least 2 years experience in solutions sales.
- Skills: Presentation, Negotiations, Selling to Customer Needs, Sales Planning, Building Relationships, Market Knowledge.
- Willing to travel
- Willing to be assigned in Ortigas Center- Pasig City

Contacts

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HEAD OFFICE ADDRESS

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Hiring organization

APPTechnology Experts Inc.

Job Location

Unit 1701 & 1708, 17th Floor IBP Tower, Jade Drive and J.Vargas Avenue, 1605, Pasig City, Philippines

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